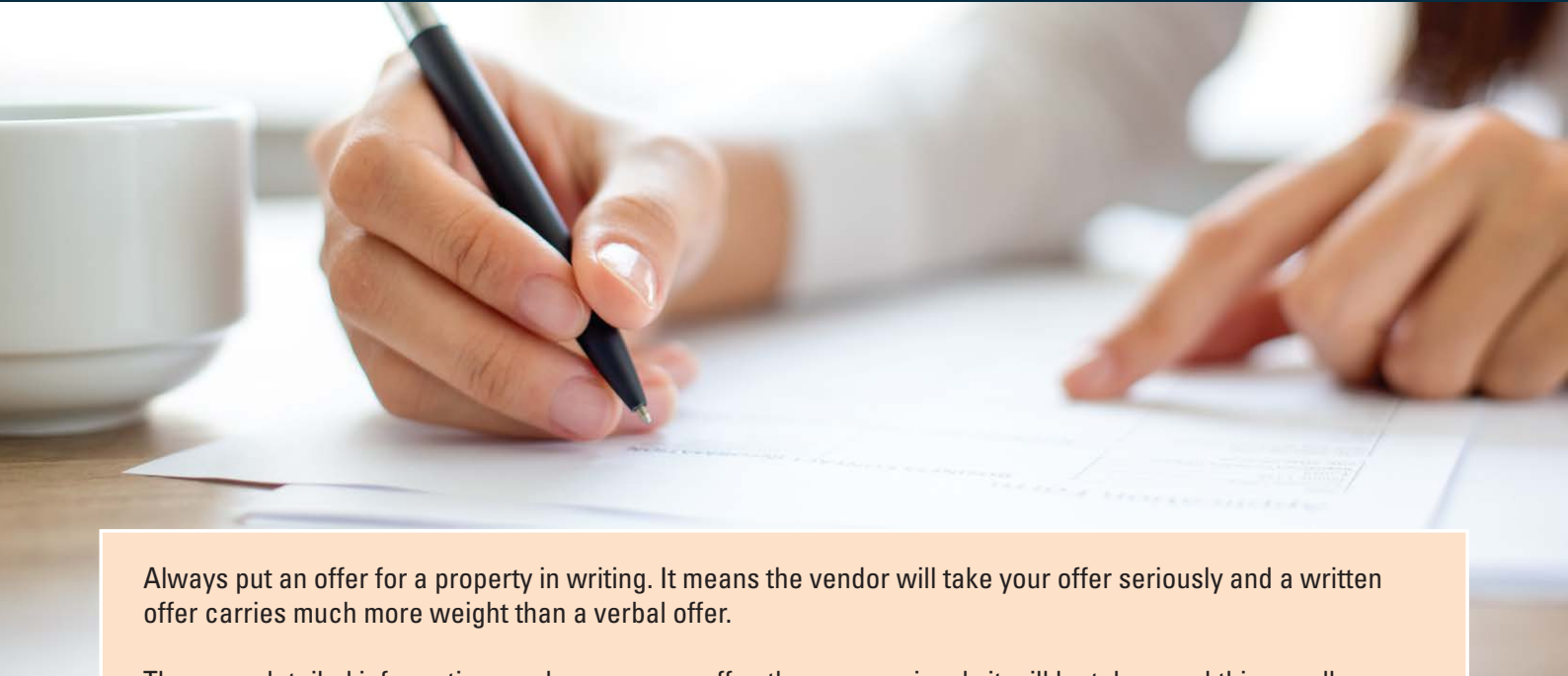


HOW TO MAKE AN OFFER



Always put an offer for a property in writing. It means the vendor will take your offer seriously and a written offer carries much more weight than a verbal offer.

The more detailed information you have on your offer, the more seriously it will be taken, and this usually means a quicker negotiation process.

You need to include the following ...

- 1** Your full names. It is important to ensure these are spelt correctly, and are correct. For example if you are buying it in the name of a trust the full legal name of the trust must be recorded.
- 2** Address and contact details of the purchaser
- 3** Solicitor details as detailed as possible
- 4** Details of your offer - how much and any conditions
- 5** Deposit - usually 10% of the purchase price.
- 6** Settlement Date that you would like.